### Annual report

### And

## Consolidated accounts

for

# MindArk PE AB (publ)

(Corporate identity SE - 556640-4769)

Financial year

2014





The Board of Directors and Chief Executive Officer of MindArk PE AB (publ) hereby present the Annual Report for January 1<sup>st</sup> – December 31<sup>st</sup> 2014.

### **Directors** report

#### **Business**

MindArk PE AB (publ) develops and operates Entropia Universe and the Entropia Platform. Entropia Universe is a 3D internet virtual universe with a unique integrated economic system and stunning graphics. The client software is free-of-charge and available to anyone with internet access.

The Entropia Platform is a secure entertainment and business platform, enabling companies and organizations all over the world to build content on themed planets inside Entropia Universe.

#### Market and Competition

The computer gaming industry has been the fastest growing segment of digital media in recent years. In 2014 the market was calculated at USD 75.2 billion and the forecast for year 2015 is USD 80.5 billion. Though this increase is lower than previously predicted, it still represents a very solid level of growth for the computer gaming industry overall. MindArk is active in the segment of Massively Multiplayer Online Games (MMOs). Several trends suggest that online games will continue to enjoy strong growth in the future; the forecast for 2015 is growth of USD 11.6 billion, including games for mobile devices.

Entropia Universe competes with several large global MMO producers. The largest western online game is Blizzard's World of Warcraft, but there are millions of players in many other games as well.

#### MindArk's Differentiation

One factor that differentiates MindArk and Entropia Universe from the competition is the game's virtual economy with micro-transactions and its own currency which has a fixed value against the USD, and the opportunity for participants to both deposit and withdraw money in a safe manner.

A further differentiation is the Planet Partner model, which allows other developers to partner with MindArk and build their own planets within Entropia Universe, sharing revenues generated on the planet.

MindArk has more than ten years experience developing and managing technology for virtual economy in an interactive 3D online environment. Today MindArk offers secure micro-transactions for a large number of concurrent users that interact with one another online via their computers. With the Entropia Platform, MindArk has a leading position in the worldwide computer gaming industry.

#### MindArk and its Affiliates

MindArk is the parent company of a group comprising the parent company and two subsidiaries. The parent company and the two subsidiaries, Entropia Universe AB and Planet Calypso AB are located in Gothenburg.

MindArk Group earlier had a third wholly-owned subsidiary, Ilunova SA de CV, located in Playa del Carmen, Mexico. Between February 2008 and May 2014 Ilunova provided various services to the parent company. These services included assisting MindArk in the development of the Entropia Platform and marketing of the same with potential partners. Ilunova also operated the first-line customer support service. As from June 2014 the customer support is operated from MindArk in Gothenburg. The company in Mexico was sold in October 2014.

Planet Calypso AB is the operator and developer of Planet Calypso, Entropia Universe's first and most active planet.

The subsidiary Entropia Universe AB previously provided much of support and operation of Entropia Universe. From May 2012, the company is primarily used for marketing purposes.

#### **Employees**

MindArk has during the year had an average of 30 employees, including three women. The MindArk group in Gothenburg employs the equivalent of 34 employees, including three women. In Mexico 13 employees were located, including three women.

The company's CEO as of May 2014 is Klas Moreau. Other senior officials of the company are Magnus Eriksson (COO), David Simmonds (Business Development Manager), Mats Kling (CTO), Sven Sandberg (Marketing Manager), Gunilla Krogh (CFO) and Bernt Wåhlin (Human Resources).

#### Shares

The shares of MindArk are unlisted. The total number of shares are 143 293 750. The distribution of shares among major shareholders is as follows:

Shareholders	Shareholding	Proportion of shares and votes
Jan Welter Timkrans	34 637 600	24,2 %
Wasto AB	28 658 750	20,0 %
C-G Bothén AB	25 600 000	17,9 %
Others approx 900	54 397 400	37,9 %
Totalt	143 293 750	100 %

#### Important events during 2014

#### Social Interface Redesign

Early in the year the chat and messaging interfaces were completely redesigned to improve communication and encourage enhanced social interaction between participants. New features included offline messaging, custom chat channels, avatar profiles and much more. Subsequent version updates refined the new interface and provided additional features.

#### Infrastructure & Performance

Ongoing improvements were made to the Entropia platform infrastructure, including hardware and software upgrades and enhanced development tools. Starting late in 2014 our development team conducted several stress tests in order to profile performance and identify areas for improvement. Valuable data was gathered from those tests, which will help to improve client and server performance moving forward in 2015.

#### New Player Experience

Ongoing improvements to the New Player Experience were implemented with every version update and partner release during 2014. These efforts will continue to be a top priority during 2015 in order to maximize the marketing efforts of MindArk and the planet partners.

#### Web Shop

MindArk implemented a web-based shop available on EntropiaUniverse.com where participants are able to purchase various items and consumables, including special Starter Packs ideally designed for new participants.

#### Creature Control System

A fun new feature allowing avatars to assume the form of various creatures was implemented in the form of Creature Control Capsules. This system is also available to planet partners to help enhance storyline events with controllable creatures and Non Player Characters. Capsules for additional creatures will continue to be added in future version updates.

#### <u>Taming</u>

The long awaited return of the taming system was unveiled last fall, sporting new features along with former functionality. Stable estates were also auctioned during 2014, and will soon provide services and enhancements for pets.

#### **PVP Improvements**

Several improvements to PVP interaction were implemented in 2014, including the disabling of auto-target functionality in PVP areas. Additional tweaks and improvements are planned for mid-2015.

#### Support

With the closing of MindArk's office in Mexico during 2014, support operations were relocated back to the Gothenburg headquarters. This change has resulted in a better overall support experience for our customers, with faster response times and much improved support ticket satisfaction ratings.

#### **Economic Development in Parent Company**

Net sales for the parent company, excluding inter-billing and revenue sharing between MindArk Group companies, amounted to SEK 41 million (previous year SEK 46.8 million). Unconsumed user holdings increased by SEK 22.5 million, from SEK 74.5 million to 97 million. The increase is due both to larger deposits than consumption and the high USD exchange rate at year end. The exchange rate USD to SEK was 7.81 at the end of 2014 compared to 6.51 in 2013.

Of total revenues, SEK 15.3 million (previous year SEK 17.4 million) was added to Planet Calypso AB under a profit sharing contract.

Operating expenses amounted to about SEK 39.2 million (last year about SEK 43.5 million). Operating profit before depreciation and loss on sale of subsidiary amounted to plus SEK 0.5 million (previous year plus SEK 1.2 million).

After financial items, profit before taxes amounts to minus SEK 4.9 million (previous year minus SEK 8.9 million). The equity of the parent company amounted at year-end to SEK 20.4 million (previous year SEK 16.7 million).

#### Cash Flow and Liquid Assets for Parent Company

Operating cash flow in the parent company amounts to plus SEK 1.8 million. A negative cash flow from investing activities on SEK 0.5 million, together with an increase in long term debts of SEK 0.6 million meant that the parent company's cash flow ended at plus SEK 1.9 million. Liquid assets amounted to SEK 3.7 million.

#### MindArk Group Summary

Group revenues amounted to SEK 41.3 million (previous year SEK 50.1 million). Operational costs were SEK 42 million (previous year SEK 47.9 million). The Group profit after net financial items amounted to minus SEK 5.6 million (previous year minus SEK 8.9 million) before tax.

Equity of the Group on December 31 amounted to SEK 20.4 million (last year SEK 15.6 million).

Cash flow was plus SEK 1.8 million (last year plus SEK 41 thousand) and the Group's liquid assets as of December 31 were SEK 3.7 million (last year SEK 2.1 million).

#### Listing of MindArk Shares

The correct timing of the listing of the MindArk shares has not yet been established, any further information will be published on our website.

#### **Annual Meeting**

The annual meeting for 2014 was held on June 25 in the company's office. Nothing beyond standard decisions according to the articles of association was decided in the meeting.

Board members Jan Welter Timkrans (Chairman), David Simmonds and Sven Sandberg were reelected. It was resolved in the meeting that the Board should not have any alternate.

#### Important events in early 2015

MindArk has ambitious plans for the development of Entropia Universe in 2015, with planned primary focus on the following areas:

#### Systems Development

*Taming* - The second stage of the Taming system was implemented in the first version update 2015. Pets will gain passive buffs that can be unlocked at various levels of experience. Stables will gain the ability to offer several new time-limited pet buffs as well. Additional functionality will be added to the Taming system in version updates throughout 2015, some of which will be coordinated with the ComPet application.

*ComPet Application -* Work is progressing well on the design phase of ComPet, which is currently planned for release in Q4 of 2015. The ComPet website has been launched in March 2015, competgame.com, and will provide ongoing updates and info on the ComPet project.

*Citizenship & Housing System* - Development of these systems was unfortunately delayed due to the critical infrastructure upgrades taking quite a bit more development time than anticipated, along with several other projects receiving higher priority in the second half of 2014 and early 2015. The housing system will be implemented incrementally, starting in mid-2015.

*Space -* In order to improve the quality and quantity of space content, we are working on several new features and systems. Those new features will be developed and released incrementally during 2015 and into 2016. The first stage of the Galactic Transport system will likely be included in the version update currently planned for June 2015, and will offer transport missions with rewards drawn from the Galactic Transport pool that is funded by auction transfer fees.

To create the potential for more exciting and rewarding PVP activity in space, there are plans to refine the balancing of spaceships and spaceship weaponry in order. Along with that rebalancing, additional space content is planned for Q3/Q4 2015.

*New Player Experience -* As done for the past couple of years, MindArk and the planet partners intend to continually improve the experience for new participants, in hopes of better engaging our customers and thereby improving conversion and retention rates and maximizing our marketing efforts.

**EU Client** - The effort to overhaul and modernize the various user interfaces of the Entropia Universe client will continue in 2015. This is an ongoing project with the goal of unifying and streamlining the many existing user interface elements to improve usability and aesthetics.

*Affiliate System -* Work is moving forward on the affiliate program mentioned in the State of the Universe Address 2014, though the expected release date has been revised to 2015 due to integration requirements with other planned projects.

#### Marketing

MindArk plans to continue to expand and refine its marketing efforts in 2015 in order to maximize the number of new participants joining Entropia Universe. As outlined above, our marketing efforts in 2014 were very promising and MindArk's plan is to become even more aggressive in 2015.

#### Entropia Platform Third-Party Partners

Companies and organizations around the world now have the opportunity to leverage the Entropia Platform for marketing, promotion, production assistance and training.

MindArk is already working closely with several parties that plan to launch services during 2015 that will harness the power and flexibility of the Entropia Platform. Details of one of those projects will be announced within the next couple of months.

#### Planet Partners

**Planet Toulan** - MindArk was excited to bring its newest planet partner online early last year. Though still in its beta release, Planet Toulan promises to bring exposure of Entropia Universe to a previously untapped sector of the online gaming audience and add a unique Arabian theme to the existing planet partner roster. Full release of Planet Toulan is expected mid-2015.

Planet Cyrene - The long-awaited full launch of Planet Cyrene is planned for 2015.

*Planet Arkadia -* Planet Arkadia did a wonderful job with its content development, marketing and event management efforts during 2014, and plans to carry that momentum forward into 2015.

**ROCKtropia** - Our planet partner ROCKtropia will continue its efforts of implementing popular brands into its content, building on its success with King Kong and other Universal Studios properties.

#### **Final words**

The MindArk Group shows a negative result after financial items for the full year 2014. However, the company shows a positive EBITA for the second half of 2014. The forecast for 2015 is a positive net result for the full year. The board and management look forward with confidence to the future.

MindArk hopes that all of you are looking forward to the exciting releases coming up in 2015 and that our planned developments help you to enjoy Entropia Universe more than ever before.

# Several year summary (TSEK)

Consolidated Net sales	<b>2014</b> 40 998	<b>2013</b> 46 797	<b>2012</b> 46 478	<b>2011</b> 45 993	<b>2010</b> 50 796
Profit after amortization	-5 270	-8 725	-20 790	-7 396	-16 328
Profit after financial items	-5 576	-8 941	-20 698	-7 688	-17 331
Total assets	32 015	25 719	41 691	51 140	94 948
Equity	20 383	15 563	25 093	40 999	49 072
Fixed assets	20 481	12 805	27 136	30 974	41 949
Parent company	2014	2013	2012	2011	2010
Net sales	37 653	43 848	42 003	44 752	32 423
Profit after amortization	-3 518	-8 718	-29 529	-29 072	-24 866
Profit after financial items	-4 912	-8 898	-29 400	-29 288	-25 592
Net profit for the year	3 709	-9 371	-27 057	-23 677	-11 704
Total assets	34 637	28 689	47 036	59 742	65 865
Equity	20 383	16 674	25 844	41 337	49 290
Fixed assets	24 577	18 604	32 306	34 962	46 943

#### The Board's proposed appropriation of profits

The Board of Directors proposes that the net loss and retained earnings will be carried forward (all amounts in SEK):

Retained losses Shared premium reserve	- 13 887 574 29 078 708
Net profit for the year	3 709 144 <b>18 900 278</b>
Amount carried forward	18 900 278

Further inquiries regarding the financial position and performance of the parent company and the MindArk Group are directed to the below listed income statement, balance sheet and cash flow statement with accompanying notes.

Income Statement Consolidated	Not	2014-01-01 -2014-12-31	2013-01-01 -2013-12-31
Net sales Capitalized work Other income	1 2	40 998 202 155 860 178 656 <b>41 332 718</b>	46 797 164 0 3 285 422 <b>50 082 586</b>
<b>Operating expenses</b> Other external costs Personnel costs Amortization and depreciation Loss sale of building	3 4	-18 196 210 -23 799 877 -4 606 663 0 <b>-46 602 750</b>	-17 904 032 -29 988 020 -6 918 170 -3 997 171 <b>-58 807 394</b>
Operating profit		-5 270 032	-8 724 808
Financial items Result from shares in group companies Profit from other securities and receivables accounted for as non-current assets Interest income Exchange rate differences in bank holdings Interest cost Profit after financial items	5	-831 303 769 557 2 429 -125 514 -121 612 <b>-5 576 475</b>	0 158 792 29 465 -171 947 -232 165 <b>-8 940 663</b>
Income tax Net profit	23	10 396 674 <b>4 820 199</b>	-586 238 <b>-9 526 901</b>

Balance Sheet Consolidated	Not	2014-12-31	2013-12-31
Assets			
Non-current assets			
Intangible assets Planet Calypso Entropia Platform Planet Calypso Forum Other intangible assets	6 7 8 9	551 263 0 188 421 4 293 305 <b>5 032 989</b>	838 879 3 541 652 0 4 137 445 <b>8 517 976</b>
<i>Property and equipment</i> Equipment and computer hardware	10	1 031 849 <b>1 031 849</b>	1 329 766 <b>1 329 766</b>
<i>Financial assets</i> Loan MindArk Groups Vinstandelsstiftelse Deferred tax Other long-term receivables <b>Total non-current assets</b>	23 11	106 000 10 398 700 3 911 879 <b>14 416 579</b> <b>20 481 417</b>	75 550 0 2 882 109 <b>2 957 659</b> <b>12 805 401</b>
Current assets			
<i>Stock-in-trade</i> Commercial goods Advances to suppliers	12	323 240 7 326 <b>330 566</b>	407 324 2 018 497 <b>2 425 821</b>
<i>Short-term receivables</i> Account receivables Receivables from payment providers Tax advanced Other receivables Prepaid expenses and accrued income	13 14 15	3 530 768 1 578 008 304 681 718 830 1 335 868 <b>7 468 155</b>	4 075 996 1 484 179 1 213 134 597 766 1 064 287 <b>8 435 362</b>
<i>Cash and bank balances</i> Total current assets		3 735 021 <b>11 999 904</b>	2 052 301 <b>12 913 484</b>
Total assets		32 015 159	25 718 885

Balance Sheet Consolidated	Not	2014-12-31	2013-12-31
Equity and liabilities			
Equity Share capital (143 293 750 shares) Other contributed capital Other equity including profit for the year Equity attributable to parent company shareholders Long-term liabilities	17	1 432 938 29 078 708 -10 128 298 <b>20 383 348</b>	1 432 938 29 078 708 -14 948 497 <b>15 563 149</b>
Other liabilities Short-term liabilities	16	639 553	0
Accounts payable Income tax liability Other liability Accrued expenses and prepaid income	18	2 179 138 0 2 879 376 5 933 744 <b>11 458 420</b>	1 220 071 514 730 1 758 237 6 662 698 <b>10 155 736</b>
Total equity and liabilities		32 015 159	25 718 885
Contingent liabilities	19		

Unconsumed user holdings

96 990 148 74 460 750

Cash Flow Statement Consolidated	Not	2014-01-01 -2014-12-31	2013-01-01 -2013-12-31
Operating activities Cash received from customers Cash paid to suppliers and personnel Interest received Interest paid Income tax paid Cash flow from operating activities		41 543 433 - 39 799 738 2 429 - 1 992 391 697 <b>2 135 829</b>	49 927 462 - 57 362 697 175 369 - 224 865 127 147 <b>-7 357 583</b>
Investing activities Purchase of intangible assets Purchase of property and equipment Sale of property and equipment Sale of subsidiary Amortization of long-term receivables Increase/decrease in short-term investments	20	-201 880 -674 884 208 865 -8 586 -30 450 -260 213	0 -570 906 8 377 171 0 -31 850 -375 551
Cash flow from investing activities Financing activities Increase of long-term liabilities Cash flow from financing activities		-967 148 639 553 639 553	<b>7 398 864</b> 0 <b>0</b>
Cash flow for the year		1 808 234	41 281
Ingoing cash and bank balances Exchange rate differences in cash and bank balances		2 052 301 -125 514	2 182 967 -171 947
Outgoing cash and bank balances	21	3 735 021	2 052 301

Income Statement Parent Company	Not	2014-01-01 -2014-12-31	2013-01-01 -2013-12-31
Net sales Capitalized work Other income	1 2	37 653 335 155 860 1 878 989 <b>39 688 184</b>	43 848 385 0 847 642 <b>44 696 027</b>
<b>Operating expenses</b> Other external costs Personnel costs Amortization and depreciation Loss sale of building	3 4	-16 835 646 -22 382 311 -3 988 026 0 <b>-43 205 983</b>	-18 996 449 -24 461 642 -5 959 027 -3 997 171 <b>-53 414 289</b>
Operating profit	22	-3 517 799	-8 718 262
<b>Financial items</b> Result from shares in group companies Profit from other securities and receivables accounted for as non-current assets Other financial items Interest cost Exchange rate differences in bank holdings		-1 917 856 769 557 1 023 -120 388 -126 607 <b>-1 394 271</b>	0 158 792 27 972 -181 171 -185 019 <b>-179 426</b>
Profit after financial items		-4 912 070	-8 897 688
Transfers to untaxed reserves – Group contribution paid <b>Net profit before tax</b>		-1 777 486 <b>-6 689 556</b>	0 - <b>8 897 688</b>
Income tax Net profit	23	10 398 700 <b>3 709 144</b>	-473 394 <b>-9 371 082</b>

Balance Sheet Parent Company	Not	2014-12-31	2013-12-31
Assets			
Non-current assets			
Intangible assets Entropia Platform Other intangible assets	7 9	0 4 293 305 <b>4 293 305</b>	3 541 652 4 137 445 <b>7 679 097</b>
<i>Property and equipment</i> Equipment and computer hardware	10	957 296 <b>957 296</b>	728 786 <b>728 786</b>
<i>Financial assets</i> Shares in subsidiaries Loan MindArk Groups Vinstandelsstiftelse Deferred tax Other long-term receivables	24, 25 23 11	4 910 000 106 000 10 398 700 3 911 879 <b>19 326 579</b>	7 238 917 75 550 0 2 882 109 <b>10 196 576</b>
Total non-current assets		24 577 180	18 604 459
Current assets			
<i>Stock-in-trade</i> Commercial goods Advanced to suppliers	12	323 240 7 326	407 324 2 018 497
		330 566	2 425 821
Short-term receivables Account receivables Receivables from payment providers Receivables group companies Tax advanced Other receivables Prepaid expenses and accrued income Cash and bank balances Total current assets	13 14 15	2 445 717 1 578 008 81 874 122 355 455 482 1 335 868 6 019 304 3 710 172 10 060 042	<b>2 425 821</b> 2 533 018 1 484 179 0 114 489 537 627 1 039 271 <b>5 708 584</b> 1 949 855 <b>10 084 260</b>

Balance Sheet Parent Company	Not	2014-12-31	2013-12-31
Equity and liabilities			
Equity <i>Restricted equity</i>	17		
Share capital (143 293 750 shares)		1 432 938	1 432 938
Restricted reserves		50 000	50 000
		1 482 938	1 482 938
Non-restricted equity			
Share premium reserve		29 078 708	29 078 708
Profit brought forward		-13 887 574	-4 516 492
Net profit		3 709 144	-9 371 082
		18 900 278	15 191 134
Total equity		20 383 216	16 674 072
Long-term liabilities			
Other liabilities	16	639 553	0
		639 553	0
Short-term liabilities			
Accounts payable		1 572 984	1 185 933
Liabilities group companies		3 521 231	3 187 234
Other liability		2 799 720	1 309 432
Accrued expenses and prepaid income	18	5 720 518	6 332 048
Total short-term liabilities		13 614 453	12 014 647
Total equity and liabilities		34 637 222	28 688 719

Contingent liabilities	

19

96 990 148 74 460 750

Unconsumed user holdings

15 (28)

Cash Flow Statement Parent Company	Not	2014-01-01 -2014-12-31	2013-01-01 -2013-12-31
<b>Operating activities</b> Cash received from customers Cash paid to suppliers and personnel Interest received Interest paid Income tax paid		39 564 415 -37 754 946 1 023 -769 -7 866	44 384 238 -56 346 824 173 876 -157 729 -459 639
Cash flow from operating activities		1 801 857	-12 406 078
Investing activities Purchase of property and equipment Sale of property and equipment Reduction of share capital in subsidiaries Investment in other financial assets Increase/decrease in short-term investments Cash flow from investing activities	20	-674 884 0 411 060 -30 450 -260 213 <b>-554 486</b>	-415 126 8 377 171 329 500 -31 850 -375 550 7 884 145
Financing activities Increase in long-term liabilities		639 553	0

Increase in long-term liabilities		639 553	0
Received group contribution		0	4 492 531
Cash flow from financing activities		639 553	4 492 531
Cash flow for the year		1 886 924	-29 402
Ingoing cash and bank balances		1 949 855	2 164 276
Exchange rate differences in cash and bank balances		-126 607	-185 019
Outgoing cash and bank balances	21	3 710 172	1 949 855

#### Supplementary disclosures & accounting principles

The annual report has been prepared in accordance with the Swedish Annual Accounts Act. The accounting principles applied agree with the Annual Accounts Act as well as recommendations and comments from the Accounting Standard Committee.

The annual accounts and the consolidated accounts drawn up for the first time in accordance with *BFNAR* 2012: 1 Årsredovisning och koncernredovisning (K3).

No item in the opening balance sheet has been restated since the company is per definition a small company.

The information in the several year summary have not been restated.

The accounting policy for the group contribution has been changed. As from year 2014 the group contribution is accounted for under the income statement under the line Untaxed reserves.

Receivables are entered at the amount in which they are expected to be received.

Other assets and liabilities have been valued at acquisition value unless otherwise stated.

Accrual allocation of revenues and expenses has been done according to the professional ethics for accountants.

Fixed assets are entered at their acquisition value reduced for accumulated amortization and depreciations. Amortization and depreciation is accounted for in a straight line over the assets anticipated economic life.

The following percentages are applied:

Intangible assets	20 %
Equipment and tools	20 %
Computer hardware	20-33 %

The consolidated statement of accounts has been prepared according to the rules of acquisition accounting.

### Notes

#### Note 1 Net sales Group

Corporate revenues consist of the net sum of deposited and withdrawn amounts from Entropia Universe made by users. The net revenues are presented in the income statement after deduction of reimbursements requested by participants in Entropia Universe. From January 1, 2009 the revenues in Entropia Universe are shared with the subsidiary Planet Calypso AB and the other Planet Partners.

	2014	2013
Net sales		
	60 761 453	69 054 055
Deposits and other net sales	00 /01 455	09 054 055
Reimbursements	-19 763 251	-22 256 891
	40 998 202	46 797 164
Distribution of net sales through geographical markets		
Participants within the European Community	19 153 103	19 805 675
Participants from the rest of the world	21 845 099	26 991 489
	40 998 202	46 797 164

#### **Parent Company**

Corporate revenues consist of the net sum of deposited and withdrawn amounts from Entropia Universe made by users. The net revenues are presented in the income statement after deduction of reimbursements requested by participants in Entropia Universe. From January 1, 2009 the revenues in Entropia Universe are shared with the subsidiary Planet Calypso AB (earlier AR Universe AB) and the other Planet Partners.

	2014	2013
Net sales		
Deposits and other net sales	45 458 493	51 641 547
Reimbursements	-19 763 251	-22 256 891
Inter group sales	11 958 093	14 463 729
	37 653 335	43 848 385
Distribution of net sales through geographical markets		
Participants within the European Community	15 807 262	18 329 259
Participants from the rest of the world	21 846 073	25 519 126
	37 653 335	43 848 385

### Note 2 Other income

Group

	2014	2013
Exchange revenues Other revenue Sold Calypso Land Deeds	161 956 16 700 0 <b>178 656</b>	205 607 673 023 2 406 793 <b>3 285 423</b>
Parent Company	2014	2013
Exchange revenues Inter group sales Other revenue	157 562 1 704 732 16 695 <b>1 878 989</b>	178 062 0 669 581 <b>847 643</b>

# Note 3 Remunerations to company auditors Group

	2014	2013
PwC		
Entered expenses for auditing	155 300	213 500
Other services	33 000	5 074
	188 300	218 574

#### Parent Company

	2014	2013
PwC		
Entered expenses for auditing	117 300	175 500
Other services	33 000	5 074
	150 300	180 574

Note 4 Employees and personnel cost Group

	2014	2013
<b>Average number of employees</b>	3	6
Female	31	44
Male	<b>34</b>	<b>50</b>
Wages and remunerations	4 878 068	6 029 672
Paid to members of the Board, CEO and senior executives	12 263 022	15 629 147
Paid to other employees	<b>17 141 090</b>	<b>21 658 819</b>
<b>Social security cost</b>	685 577	831 417
Pension cost for Board members, CEO and senior executives	947 750	967 745
Pension cost for other employees	4 963 887	6 107 570
Social security cost	<b>6 597 214</b>	<b>7 906 732</b>
Total cost for wages and remunerations etc	23 738 304	29 565 551
Parent Company	2014	2013
Parent Company	<b>2014</b>	<b>2013</b>
Average number of employees	3	3
Female	27	30
Male	<b>30</b>	<b>33</b>
Average number of employees	3	3
Female	27	30
Average number of employees	3	3
Female	27	30
Male	<b>30</b>	<b>33</b>
Wages and remunerations	4 491 586	4 631 036
Paid to members of the Board, CEO and senior executives	11 272 458	12 068 739

## Note 5 Loss from participations in group companies Group

	2014	2013
Loss of sale regarding Ilunova SA de CV	-831 303 <b>-831 303</b>	0 <b>0</b>
Parent Company	2014	2013
Loss of sale Ilunova SA de CV	-1 917 856 <b>-1 917 856</b>	0 <b>0</b>

Note 6 Planet Calypso Group			
	2014-12-31	2013-12-31	
Acquisition value brought forward	1 763 210 <b>1 763 210</b>	1 763 210 <b>1 763 210</b>	
Amortization brought forward Amortization according to plan	-924 331 -287 616 <b>-1 211 947</b>	-636 715 -287 616 <b>-924 331</b>	
Entered net value carried forward	551 263	838 879	

#### Note 7 Entropia Platform Group and Parent Company

Capitalization of development cost for the technical platform of Entropia Universe was done between July 1<sup>st</sup> 2008 and August 31<sup>st</sup> 2009. The capitalized amounts consist of all expenses directly connected to the development of the technical platform. Amortization according to plan was activated as a result of the launch of version 10.0 of Entropia Universe. The Platform was fully amortized in August 2014.

	2014-12-31	2013-12-31
Acquisition value brought forward	26 562 390 <b>26 562 390</b>	26 562 390 <b>26 562 390</b>
Amortization brought forward Amortization according to plan	-23 020 738 -3 541 652 <b>-26 562 390</b>	-17 708 260 -5 312 478 <b>-23 020 738</b>
Entered net value carried forward	0	3 541 652

#### Note 8 Planet Calypso Forum Group

	2014-12-31	2013-12-31
Purchase	201 880 <b>201 880</b>	0 <b>0</b>
Amortization according to plan	-13 459 <b>-13 459</b>	0 <b>0</b>
Entered net value carried forward	188 421	0

#### Note 9 Other intangible assets Group and Parent Company

Refers to the cost and amortization for MindArks and Entropia Universe web tools. The capitalization of expenses for the mobil app called "ComPet" is also included.

	2014-12-31	2013-12-31
Acquisition value brought forward Purchase	4 705 045 155 860	4 705 045 0
	4 860 905	4 705 045
Amortization brought forward	-567 600	-551 733
Amortization according to plan	0	-15 867
	-567 600	-567 600
Entered net value carried forward	4 293 305	4 137 445

## Note 10 Equipment and computer hardware Group

	2014-12-31	2013-12-31
Acquisition value brought forward	14 810 544	14 395 418
Acquisitions	674 884	415 126
Sale/disposal	-2 226 537	0
	13 258 891	14 810 544
Depreciation brought forward	-13 480 778	-12 178 570
Depreciation sold/disposed asset	2 017 672	0
Depreciation for the year	-763 936	-1 302 210
	-12 227 042	-13 480 780
Entered net value carried forward	1 031 849	1 329 766

Parent Company			
	2014-12-31	2013-12-31	
Acquisition value brought forward	8 738 640	8 323 514	
Acquisitions	674 884	415 126	
	9 413 524	8 738 640	
Depreciation brought forward	-8 009 854	-7 379 172	
Depreciation for the year	-446 374	-630 682	
	-8 456 228	-8 009 854	
Entered net value carried forward	957 296	728 786	

#### Note 11 Other long-term receivables Group and Parent Company

Refers to promissory note loan according to agreement.

Note 12 Stock Group and Parent Company

Inventories consist of the gold cards and gold card readers used for secure login to Entropia Universe.

#### Note 13 Receivables from payment providers Group and Parent Company

Refers to MindArk's outstanding receivables on all contracted payment providers. The open balance contains payments confirmed by the provider but not yet received by MindArk.

## Note 14 Other receivables Group

	2014-12-31	2013-12-31
Short-term loan according to agreement Other receivables	0 718 830 <b>718 830</b>	260 213 337 553 <b>597 766</b>
Parent Company	2014-12-31	2013-12-31
Short-term loan according to agreement Other receivables	0 455 482 <b>455 482</b>	260 213 277 414 <b>537 627</b>

## Note 15 Prepaid expenses and accrued income Group

Group	2014-12-31	2013-12-31
Prepaid license fees for software Other prepaid expenses	219 674 1 116 194 <b>1 335 868</b>	256 571 807 716 <b>1 064 287</b>
Parent Company	2014-12-31	2013-12-31
Prepaid license fees for software Other prepaid expenses	219 674 1 116 194 <b>1 335 868</b>	256 571 782 700 <b>1 039 271</b>

#### Note 16 Long-term liabilities Group and Parent Company

The long-term liability refers to Planet Arkadia's marketing fund. Part of the revenue received from Arkadia Underground Deeds has been reserved by MindArk and will be used for marketing campaigns.

	2014-12-31	2013-12-31
Arkadia Marketing Reserve	639 553 <b>639 553</b>	0 <b>0</b>

## Note 17 Changes in shareholders' equity Group

Number of shares: 143 293 750

	Share capital	Other contri- buted capital	Other equity incl profit for the year	Total equity
Opening balance	1 432 398	29 078 708	-14 948 497	15 563 149
Net loss for the year			4 820 199	4 820 199
Outgoing balance	1 432 938	29 078 708	-10 128 298	20 383 348

#### **Parent Company**

Number of shares: 143 293 750

			Share		
	Share capital	Restricted Reserves	premium reserve	Profit carried forward	Net profit
Opening balance Shareholders meeting	1 432 398	50 000	29 078 708	-4 516 491 -9 371 082	-9 371 082 9 371 082
Net profit for the year					3 709 144
Outgoing balance	1 432 398	50 000	29 078 708	-13 887 574	3 709 144

## Note 18 Accrued expenses and income Group

User requested reimbursements of funds from Entropia Universe are accounted for as an accrual on the balance sheet.

	2014-12-31	2013-12-31
User requested reimbursements not yet settled	4 284 077	4 816 355
Other accrued operating expenses	1 605 305	1 804 088
Prepaid income	44 362	42 255
	5 933 744	6 662 698

#### **Parent Company**

User requested reimbursements of funds from Entropia Universe are accounted for as an accrual on the balance sheet.

	2014-12-31	2013-12-31
User requested reimbursements not yet settled	4 284 077	4 816 355
Other accrued operating expenses	1 392 079	1 473 438
Prepaid income	44 362	42 255
	5 720 518	6 332 048

#### Note 19 Contingent liabilities Group and Parent Company

#### Unconsumed user holdings:

MindArk defines operating income from Entropia Universe as the net amount of provided and withdrawn funds by users.

Participants in Entropia Universe can at any time request a reimbursement of all their unconsumed assets in the virtual currency PED. MindArk then reserves the corresponding amount in SEK as an accrual.

It is not possible to determine whether a certain amount of PED at any given moment will be withdrawn from Entropia Universe or spent on activities within the virtual environment. MindArk therefore consider all unconsumed funds in PED as a contingent liability.

The corresponding value of all unconsumed PEDs is calculated at 97 million SEK on December 31<sup>st</sup> compared to 74.5 million SEK the previous year.

#### Note 20 Investment in tangible assets Group and Parent Company

During the year the Parent Company acquired fixed assets of 674 884 SEK and capitalized development costs for the amount 155 860 SEK. In addition the Group has invested in the intangible asset Planet Calypso Forum for the amount of 201 880 SEK.

Note 21 Liquid funds Group		
	2014-12-31	2013-12-31
Liquid funds		
Cash and bank balances	3 735 021	2 052 301
	3 735 021	2 052 301
Parent Company	0014 40 04	0040 40 04
	2014-12-31	2013-12-31
Liquid funds		
Cash and bank balances	3 710 172	1 949 855
	3 710 172	1 949 855

## Note 22 Purchases and sales between group companies Parent Company

	2014	2013
Percentage of the total purchases made from other companies in the Group Percentage of the total sales made from other companies in the	4,84 %	31,02 %
Group	31,76 %	32,99 %
Note 23 Deferred tax		

Group and Parent Company

	2014	2013
Unused tax loss carry-forward	10 398 700	8 978 900
Deferred tax assets recognized in the balance sheet	10 398 700	0

### Note 24 Shares in subsidiaries

Parent Company	2014-12-31	2014-12-31
Acquisition value brought forward	7 238 917	7 568 417
Sale/disposal	-1 917 856	0
Reduction of the share capital	-411 061	-329 500
Accumulated acquisition value brought forward	<b>4 910 000</b>	<b>7 238 917</b>
Entered net value carried forward	4 910 000	7 238 917

### Note 25 Specification shares in subsidiaries

Parent Company

<b>Corporate name</b> Planet Calypso AB (publ) Entropia Universe AB	<b>Propor-</b> tion 100% 100%	Share of voting 100% 100%	Number of shares 100 100	Book value 3 910 000 1 000 000 4 910 000	
Planet Calypso AB (publ) Entropia Universe AB	Corporate identity 556766-6416 556767-3594		org	<b>Equity</b> 3 910 099 1 000 032	<b>Net profit</b> 1 1

Göteborg May 6, 2015

Jan Welter Timkrans

Jan Welter Timkrans Chairman of the Board

David Simmends

David Simmonds Board Member

Sven Sandberg

Sven Sandberg Board Member

Klas Mcreau

Klas Moreau CEO

My audit report concerning this annual report has been issued on June 2, 2015

Magnus Götenfelt

Magnus Götenfelt Authorized public accountant